

Ministry of Interior
Population and Immigration Authority

June 19th, 2025

To:
Bidders

Re: Public Tender with Two-Stage Process No. 1/2025 for the Supply of Security Laminates for Biometric Travel Documents ("Tender")

Clarification & Amendment No. 2

1. **General**

- 1.1. All capitalized terms not expressly defined herein shall have the meaning attributed to them in the Tender Documents.
- 1.2. The clarifications and amendments appearing below shall constitute an integral part of the Tender Documents.
- 1.3. Except where expressly stated herein, nothing in this clarification and amendment letter shall be construed to derogate from the Tender Documents.
- 1.4. Bidders are requested to submit this document signed as an integral part of their Bid.
- 1.5. You are kindly requested to acknowledge receipt of this letter, by returning an executed copy of the attached acknowledgment receipt form.

ITB – Instruction to Bidders.

Agr. – Annex I to the ITB


2. **Clarifications**

#	Document Name	Clause No.	Clarification Requested	Answers
1.	ITB	7.2	We have not received the identifying number, which we need to add to our documentation.	PIBA shall not issue an identifying number for registering to the Tender, hence Bidders are not required to mention such number in the Bid.
2.	Appendix C	4.2	What do you mean by Bidder's identification number?	Bidders are not required to fill Clause 4.2 in Appendix C.
3.	Appendix H ICA to the ITB	7.4.2/ 14.13	We have not received yet the personalized sample data pages mentioned in your mail date 28.4.2025. Maybe you can send us the Currier reference Nr., which	The documents are yet to be sent. They will be sent to duly registered compatible entities soon and the currier reference Nr. Shall be notified to the Bidder by e-mail.

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			will allow us to follow the material.	
4.	ITB	Appendix A/ 10.4 Metalized element	Our interpretation is that ONE small metallic Star of David in the size of 0.75 cm ² must be placed in the face region but in a cluster of total of 6 (six) "Stars of David" design elements. Is this correct or do we need to have to integrate a total of 6 (six) "Stars of David" and only one small is in metal and has a size of 0.75 cm ² ? Or do we need to integrate 6 (six) elements in a cluster and all are in metal and 1 of this elements has the specific size of 0.75 cm ² ?	Your interpretation is inaccurate. The requirement refers to a single metalized element with an area of 0.75±0.15 cm ² , which incorporates a design based on 6 repetitions of the Star of David. It does not call for 6 separate metallic elements, but rather one element that features a repeated motif. This element may be placed over the face image area as long as it does not obscure the actual face region, in line with the current Israeli passport design.
5.		Affidavit regarding Bidder's Authorized signatories	There is no such Appendix in the BID documents, please clarify	Clause 14.16 is hereby added to the ITB as follows: "Notarized/Attorney confirmation in the format of Appendix L to the ITB and/or companies registrar approval, regarding Bidder's signatory rights." Appendix L – Signatory Rights Confirmation is attached to this Clarification & Amendment No. 2.
6.		Affidavit regarding Bidder's controlling shareholders	There is no such Appendix in the BID documents, please clarify	Bidders are not required to submit an affidavit regarding Bidder's controlling shareholders, but rather a shareholder's chart. Clause 14.17 is hereby added to the ITB as follows: "A chart describing the ownership structure of the Bidder identifying its controlling shareholders and ultimate parent company/ies."
7.	ITB	14.15	Disk on Key containing a PDF scanned version of all the documents comprising Envelope 1. Can Bidder encrypt the data on the DOK and provide you with the password?	Approved.
8.	Appendix A	12.2	In order to meet the requirements on this point, the customer would need to provide us with a high-resolution vector file or at least a very good high-resolution bitmap of the "Declaration of Independence". Is this available and can be supplied and sent to us?	High-resolution TIFF files and a PDF version may be downloaded from: https://www.filefactory.com/folder/2e2f45e0b2aefaad Password is "mampyn-captax2" (without the quotes, all lowercase)

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9.	ITB	14.6	Is the personalization done by inkjet cured by UV light or is it water based ink?	Personalization ink is UV-curable
10.	ITB	14.6	A question with respect to PIBA's equipment.	Answer shall be available through e-mail to duly registered compatible Bidders.
11.	ITB	14.6	Is there any "post-process" after the lamination process of the the security laminate to the datapage like laserperforation laserperf)?	No
12.	ITB	14.6	Is it correct that the requested Security foil (TKO) shall protect the area of 122mm over the width and has a high of 82mm to the edge of the lower passport paper edge, as shown below ? The non protected datapage area is 6mm from the sewing line as well as left 1.5mm and right 1.5mm? See below:	See dimensions in section 6 of this document.
			<p>Passport Datapage Paper 125mm x 88mm TKO 122mm x 82mm</p> 	
13.	ITB	3.7	The clause specifies a "matt or semi-matt (non-reflective)" laminate, while Appendix A seems to specify a DOVID (holographic) laminate. A holographic laminate cannot be matt or non-reflective by definition. Is this possibly something that has remained from a previous product specification?	The term "non reflective" is for laminate area that does not carry a diffractive element, i.e., the area between optical elements.
14.	ITB	3.7	"...thickness (before lamination) of less than 10 μm" does not make any technical sense in case of a holographic laminate. This product is usually supplied on a 23 um PET carrier or similar, while the thickness of the unsupported transfer layer (the adhesive and the holographic layer) ending up	The required thickness is after lamination. Clause 3.7 to the ITB shall be amended as follows: Security Laminate or Laminate or Product - Ultra thin hot sealed laminate foil, matt or semi-matt (nonreflective) with a thickness (beforeafter lamination) of less than 10 μm

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			on the datapage after lamination depends not only on the initial construction but on lamination temperature and pressure, paper porosity and humidity etc. etc.	which includes security elements embedded in it.
15.	ITB	14.5.2.1	“all manufacturers of security elements, carrier, film roll manufacturers are considered as main subcontractors”. This is quite a wide definition and we would like to understand where this ends. Are the suppliers of tooling, PET, base films, adhesives, inks, packaging all subcontractors?	No. Please note that Clause 14.5.2 to the ITB requires the Bidder to attach a tree diagram describing the manufacture chain of the proposed Laminate <u>to the level of security elements manufacturers and carrier / film / roll manufacturer.</u>
16.	ITB	14.5.3.1	Do you require ALL quantities/references produced and supplied by the bidder since 2017 or only sufficient quantities/references to qualify for the tender? I.e. beyond the 5 million qualification threshold, are the references voluntary or mandatory?	Beyond the threshold requirement of 5,000,000 security laminate foils, additional reference projects are voluntary. However, please note that in order to achieve quality score, as outlined in Clause 17.2.1 of the ITB, Bidders should detail within their Bid additional reference projects exceeding the mandatory 5,000,000 laminate foils.
17.	ITB	14.5.3.2.4	Does the accounting firm should commit on the existence and validity of any NDA entered into by the Bidder.	Approved. The words “and the fact that the Bidder is bound by a non-disclosure agreement” are hereby erased from the Clause.
18.	ITB	14.6.1	“Device driver version” – requirement not understood, please clarify.	The words “and Device driver version” are hereby erased from the Clause.
19.	ITB	14.6.3.	1. Is the “third party” mentioned any third party or an internationally recognized independent lab? 2. What tests need to be conducted to prove “tamper resistant features”, what are these features in particular and what are the pass/fail criteria? 3. Are any ISO standards applicable to this process?	1. There is no mandatory requirement for formal tests by accredited independent labs, and any test by an entity that is not the Supplier itself is acceptable. 2. Tamper resistance features mean resistance to chemical or mechanical manipulations on the laminate, that must create visible damage, which should be evident without specialized equipment. 3. There is no mandatory requirement to conduct formal tests according to ISO standards
20.	ITB	14.6.4	What “relevant certifications from Environmental Agencies” are required?	This relates to the safety of applying the laminate, and compliance with environmental standards during the personalization process, normal use of the passports and safe disposal of waste.
21.	ITB	14.13	If personalized sample pages are submitted, what is the difference between the portrait and landscape orientation? Do you require the images on 20 out of 40 laminates to be reading correctly at 90 degrees to the first 20?	The difference is in the orientation of the laminates on the roll, not in the end result.

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22.	ITB	14.13.1	<p>"Laminates shall include the designs provided in Appendix A..." Do you expect the samples to incorporate all the Israel-specific design artwork listed in Appendix A or do you expect generic samples incorporating security features listed in Appendix A but no country-specific design?</p>	<p>The samples for submission may contain generic elements, but in submitting the Bid Bidder commits to comparable visibility when the final design, with the elements specified in the Tender, will be delivered.</p>
23.	ITB	15.2.5	<p>1. The Bidder expected to customs-clear the goods in Israel on its own cost? 2. Where is the delivery location in Israel?</p>	<p>1. No. Clause 15.2.5 is hereby clarified as follows: The proposed price will include all necessary costs (direct and indirect) to deliver the product contemplated by this Tender from Bidder's facilities to the issuing or storage centers in DAP Jerusalem Israel (Incoterms 2020) Israel (per the Purchaser's instructions), including all of the taxes and levies levied outside Israel (import export taxes, duty and purchase tax etc.), transport costs, storage fees (if any) (until Purchaser's facilities), release from the port, transport and storage in Israel (not at Purchaser's facilities), as well as related bonds and insurances. 2. The Delivery Facility is designated in Clause 2.11 to the Agr. Authority's compounds are at 1) Har Hotzvim – 5 Shlomo Momo ha-Levi st., Jerusalem, 9777019, (2) Arbel - Hebron Rd 44, Jerusalem, 9350301.</p>
24.	ITB	20.1	<p>"Any order to be issued pursuant to the Tender". Do we understand correctly that ICA have to approve all and any purchase orders and can withhold approval at its discretion?</p>	<p>No. This only applies to transactions under the ICA Regulations. Bidders incorporated in a state which is a party to the Agreement on Government Procurement (GPA 2012) (as published by the World Trade Organization under https://www.wto.org/english/tratop_e/gproc_e/memobs_e.htm) are not required to commit for Industrial cooperation, hence the ICA Regulations and supervision shall not apply. Bidders which are <u>not</u> incorporated in such a state must commit to industrial cooperation as provided in Clause 12.5 and 14.10 to the ITB and if awarded the Tender the ICA shall have the powers as provided in the ICA Regulations.</p>
25.	ITB	35.6	<p>Please erase "customers" from this Clause.</p>	<p>Approved. The word "customers" is hereby erased.</p>
26.	Appendix A	3	<p>See Instruction to Bidders 3.7 above. Same issue.</p>	<p>Typo - the thickness is AFTER lamination</p>
27.	Appendix A	4	<p>"The size of the proposed laminate must be 122 x 82 mm +/- 0.1 mm." Are we correct in assuming that the desired size of the laminate is smaller than the</p>	<p>See dimensions in section 6 of this document.</p>

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			page or has it crept in from a previous product specification? Holographic reel-to-reel laminates normally do not come as "patch laminates". They are more usually laminated from the left to the right edges of the page (EW 125 mm) and with some non-laminated gaps at the top and bottom or only at the top of the page. Please clarify whether a "patch laminate" to the specified size is a definite requirement.	
28.	Appendix A	6.4	A question with respect to PIBA's equipment.	Answer shall be available through e-mail to duly registered compatible Bidders.
29.	Appendix A	6.5	"The exact format for DOVIDs embedded in future polycarbonate data pages..". Do we understand correctly that the current Tender does not include an offer for an embedded polycarbonate DOVID?	PIBA is considering the subject and shall soon issue a clarification in this regard including any amendments to the Tender Documents, if required.
30.	Appendix A	10.4	Do you expect the metallized element in the laminate samples submitted with the tender to be "exactly" of the size specified?	The specifications define a range, and anything within this range is acceptable.
31.	Appendix C	6.3.1	See Instruction to Bidders 3.7 and Appendix A 3. Same issue.	Typo - the thickness is AFTER lamination
32.	Appendix C	8	Do we understand that we need to obtain all this information from all the subcontractors (if any)?	No. This applies only to a subcontractors which are the security elements manufacturers and carrier / film / roll manufacturer (Please see Clause 14.5.2 to the ITB). Clauses 8.5 and 8.6.1-8.6.5 in Appendix C are hereby erased.
33.	Appendix C-1	2	Can you clarify the meaning and purpose of the third column in the table - "Quantity".	The question is unclear. Please see the 3 rd bullet of Appendix C-1.
34.	Appendix D	2.2	Please clarify what thickness parameter is required here. A thickness of the laminate with the PET carrier? A thickness of the transferred layer pre-lamination? Or the thickness of the transferred layer after lamination?	The thickness is AFTER lamination. Please see answer to question # 14 above.
35.	Appendix D	2.20	Please See Appendix A 4 above.	See dimensions in section 6 of this document.
36.	Appendix H	4.1	Do we understand correctly that we are expected to subcontract 20% of the laminate production to an Israeli entity?	No. Please see the answer in Clause 24 above.

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37.	Agr.	2.11	Do we understand correctly that the goods must be delivered to one location DDP Jerusalem (Incoterms 2020) immediately upon importation and no storage or multiple delivery points are required from the supplier (which contradicts Instruction to Bidders 15.2.5 and also 12.2 of the Agreement)?	No. With respect to the delivery destination please see the answer to Clause 23 above. Clause 2.11 is hereby amended as follows: Delivery Facility – The Authority ^{Israeli government} compound in Jerusalem as specified in the order. Authority's compounds are a at 1) Har Hotzvim – 5 Shlomo Momo ha-Levi st., Jerusalem, 9777019, (2) Arbel - Hebron Rd 44, Jerusalem, 9350301.
38.	Agr.	5.2.1	The contractual clause is not clear. Kindly clarify.	Clause 5.2.1 to the Agr. is one of the 3 conditions set forth in Clause 5.2 in which the Authority may, at its sole discretion, approve the use of a different laminate or polycarbonate than the one proposed by the Supplier in the Tender, but only if the new material is based on the same technology or is more advanced than what was originally offered.
39.	Agr.	7.7	Please extend the period to deliver live product samples.	The period in Clause 7.7 is hereby extended as follows: <u>"Within 1430 days (or an extended period coordinated between the Parties) of..."</u> .
40.	Agr.	7.9	See 7.7 above.	The period in Clause 7.7 is hereby extended as follows: <u>"Within 1430 days (or an extended period coordinated between the Parties) of..."</u> .
41.	Agr.	15.1	Is the Purchaser within its rights to send back to the Supplier, without notifying the latter, every single passport with the allegedly defective laminate separately using (presumably) an unidentified security carrier at an unknown cost which would then be borne by the Supplier? Is this correct?	Clause 15.1 shall be amended as follows: <u>"A Defective Product or a travel document containing a Defective Product shall be rejected and the Purchaser shall notify the Supplier of such defects or a collection of such defects within reasonable time. The Defective Products (not attached to a travel document) shall be available for the Supplier to pickup on the Delivery Facility or if requested by Supplier sent back to Supplier at its expense (either individually (one by one) or collectively, at Purchaser's discretion).</u>
42.	Agr.	16.1.4	1. What is meant by "significant modifications" and who determines whether the modifications are significant or not? 2. Should a Change Order involve additional manufacturing processes and/or an ongoing increase in the cost of production, how will this be accounted for?	1. Significant modification of the current approved Laminate design under Clause 16.1 shall be determined by the Authority at its sole discretion. Change Order Adding an Additional Security Feature to the Laminate is subject to Clause 16.2 and Laminate Change Due to Change of Authority's Equipment is subject to Clause 16.2. 2. The lump sum of 15,000 Euros under Clause 16.1 covers all types of modifications in this regard, including any related manufacturing costs.
43.	Agr.	26.1	"without limitation, in respect to..." seems to suggest this clause a blanket indemnity for anything. Then we are not sure of the	The words <u>"without limitation"</u> in Clause 26.1 to the Agr. are hereby erased.

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			purpose of the subclauses... Is this correct?	
44.	Agr.	29.1	Do we understand correctly the amount of the performance bond is 5% of the DDP value of 1 million laminates i.e/e.g. if the DDP value of 1M laminates is Euro 1M, the performance bond is Euro 50K, irrespective of the total contract value?	The Initial Performance Guarantee shall be in an amount equal to 5% of the price the Supplier proposed for 1 Laminate in line 1 of the Price Proposal Form (Appendix C-1 to the ITB) multiplied by 1,000,000, regardless of the total contract value. <u>For example:</u> If the Supplier proposed in line 1 of Appendix C-1 to the ITB (Price Proposal Form) a unit price of 0.1€ than the Initial Performance Guarantee shall be in an amount of 5,000€ (0.1€ X 1,000,000 X 5%)
45.	Agr.	31.1	What time period is considered a "reasonable delay in payment"? Are there any late payment penalties if this period is exceeded?	Please note that the Authority's payments are subject to the Fair Payment to Suppliers Law, 5777–2017. Clause 31.1 to the Agr. shall be amended as follows: "Consideration to be paid to by the Supplier for the performance of the Contract is as specified in Supplier's proposal to the Tender, Schedule (6) to this Agreement. Section 0 will constitute a fundamental section of this Agreement. To derogate any doubt, a reasonable delay in payments shall not constitute a fundamental breach."
46.	Agr.	31.3.3	Can you specify what taxes/rates will be applicable to the product (tariff code 39219010) in Israel. Namely, import duty, purchase tax, any others?	Supplier is not responsible for import fees. Please see the answers for Clauses # 23. Anyhow, Bidders are encouraged to conduct their own inquiries and verifications in such matters.
47.	Agr.	31.7	Are there legally defined periods within which (1) the Purchaser determines whether the product is fully operational and (2) the invoice is sent to the Ministry thereafter?	1. The words " was fully operational " shall be erased from Clause 31.7 to the Agr. as they don't refer to Ongoing Delivery Phase. 2. The invoice is deemed received by the Ministry as soon as it is received by the Authority.
48.		Authority's Equipment	A question with respect to PIBA's equipment.	Answer shall be available through e-mail to duly registered compatible Bidders.
49.	ITB	7.4, 14.13	We didn't receive the Personalized sample data pages for the purpose of Clause 14.13. Can you please confirm that they have been sent to the address we	See answer to #3.

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			mentioned in the registration form?	
50.	ITB	6.1	We ask for mentioning in the tender document that: - The case of no renewal of regular flights from Europe to Israel at least one week before the due date (22 of June) will be recognized as a case of "force majeure", and PIBA will need to publish a new last Submission Date to all the registered bidders.	Not approved. However, if any circumstance arises that may delay actual Bids submission, Bidders may apply in advance to the Authority which may review the situation at its discretion and decide whether to extend the Last Submission Date.
51.	ITB	6.	Please authorize a delay in the submissions of the samples. In addition, in relation with our previous question concerning the Personalized sample data - we can't give you today a final deadline because our samples submission depends on this sample data that we haven't received yet.	Please see the answer to #3 and the updated Last Submission Date in Clause 3 below.
52.	Agr.	29.1	By price denominated in schedule (6) do you mean PRICE denominated in line 6 or another line of the table?	See answer to #44.
53.	ITB	Delivery conditions: 15.2.5	Please clarify delivery conditions.	The delivery method is changed to DAP Jerusalem (Incoterms 2020) Israel. See answer to #44 and the following amendments shall apply to the Agr: 31.3.3 All costs (direct and indirect) incurred in the shipping of the product from Supplier's facility to the place of Delivery Place, including all taxes and levies levied outside Israel (import/export taxes, duties, purchase tax etc.), shipping costs, storage (until delivery at Purchaser's facility if any) and release from the port, shipping and storage in Israel (not by Purchaser) and bonds, as well as related bonds and insurances.
54.	ITB	Performance Guarantee	Based on our understanding of the BID documents, we do not need to present the performance guarantee with the proposal, but only in case of getting a Purchase Order from you.	Supplier must deposit, prior to the signing of the Agreement by the Authority, the Initial Performance Guarantee as provided in Clause 29.1 to the Agreement. Please also see Clause 19.2 to the ITB.
55.	ITB	6.	We ask you to extend the date of submission.	Please see Clause 3 below.
56.	ITB	6.	We ask you to extend the date of registration.	Please see Clause 4 below.



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3. **Last Submission Date**

Last date for submission of Bids to the Tender has been extended to until **no later than August 14th, 2025 at 13:00 (Israel time)**.

4. **Last Registration Date**

Last date for registering to the Tender has been extended to **June 30th, 2025**.

5. **Last Date for submission of queries and requests for clarifications**

Submission of clarifications regarding queries which were not answered in Clarification & Amendment No. 1 & 2 is extended until **July 5th, 2025**.

Sincerely yours,

Population and Immigration Authority

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Acknowledgement of Receipt

We, the undersigned, hereby confirm that we received Clarification & Amendment no. 2 - Public Tender with Two-Stage Process No. 1/2025 for the Supply of Security Laminates for Biometric Travel Documents

.....
Date

.....
Bidder

.....
Signature



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Appendix L – Signatory Rights Confirmation

Tender No. 1/2025

To:

Israeli Ministry of Interior

Population and Immigration Authority

In accordance with the requirements of Tender no. 1/2025, I, the undersigned, Advocate/Notary _____ [Name] License No. _____ of _____ [Address] hereby confirm that the signatures of _____ [name of Bidder] (“Bidder”) on any of the documents signed by the Bidder as submitted with its Bid to the Tender, have been executed according to all applicable laws and regulations and according to the incorporation documents of the Bidder and are binding upon the Bidder, and that there is no need for any further legal proceeding in order to give legal force to any of the undertakings made by the Bidder.

Signature

Date

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6. Dimensions

The booklet dimensions conform to the ICAO specifications in DOC9303 part 4, section 2.3, except the narrow edge, which is 90mm and not 88mm.



Figure 1– Booklet dimensions

Note that the front cover may extend slightly beyond the edge of the data page when the booklet is opened:

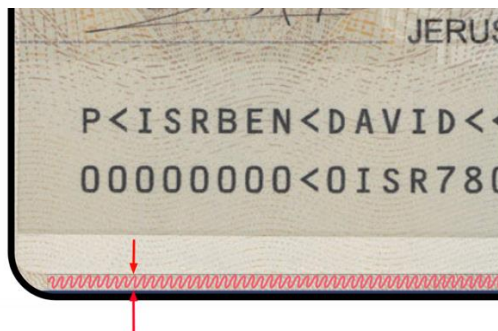


Figure 2 - Edge of the data page

The lamination area is:

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Figure 3 – Lamination area